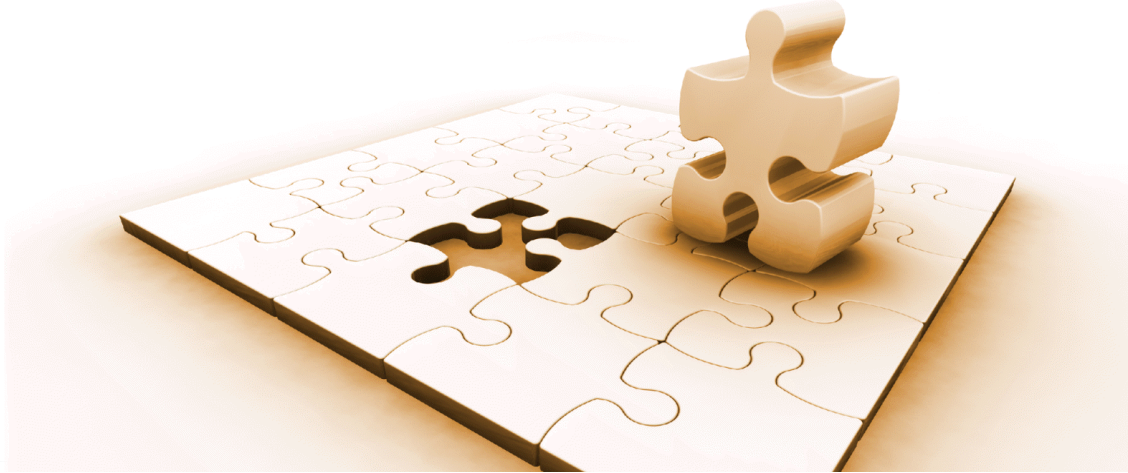




Aaron Wallis

Sales Recruitment



Why Use Aaron Wallis?

Quite simply, we're experts and offer more value than any other UK recruitment provider within our standard service.

Like any recruiter we have great processes, a great database, unparalleled service levels and great technology. Our aim is to provide the same, and more *and* do it better!

We are confident that no other recruitment consultancy offers so many added value services within a single fixed cost per placement.

Included in our standard fees, as standard:

- **12 months Investment protection**- should the candidate leave your employ during the first twelve months a rebate scheme applies.
- **Psychometric Profiling** of all candidates included
- **Candidate Skills Testing** Included - choose a relevant selection from over 850 tests
- **Interview Questions** provided for every candidate to probe their personality traits. This is driven from your the traits required from your specification and the psychometric profile.
- **Competency Based Interview** to ensure each candidate has the required skills, proven experience and ability to succeed in your business.
- **Fixed Fee** - as an incentive to have a formal business agreement signed from the outset Aaron Wallis will fix the fee from this point. This enables you to hire your ideal applicant at a greater salary than you originally planned without you also having the increased cost of a higher recruitment fee

We are unaware of any other UK recruitment provider offering such an inclusive service as standard. Why settle for less and pay more?

www.aaronwallis.co.uk

01908 764280

Why Do We Do This?

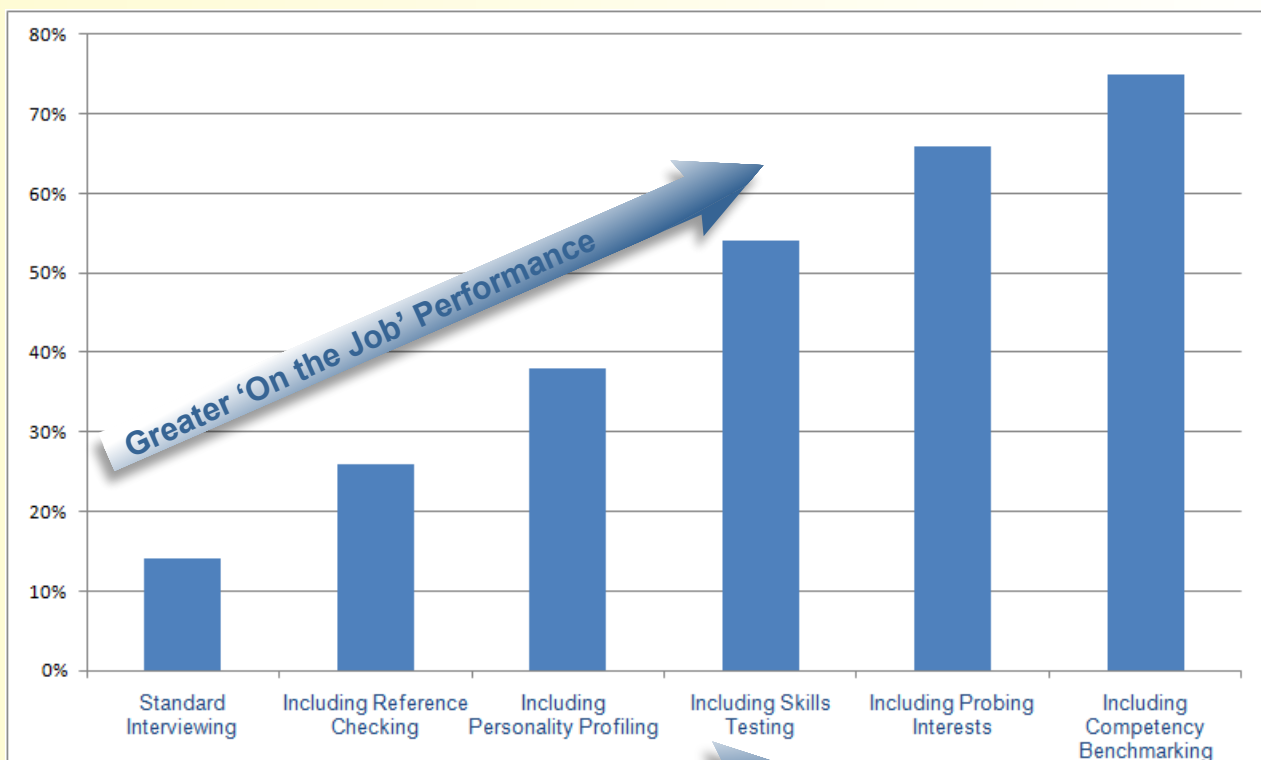
Our aim is to be 'recognised and respected by all UK sales professionals'. Our aim can only be achieved by referrals, repeat business and continued growth. We know that by providing additional tools such as skills testing, personality profiling and tailored interview questions to probe areas of concern that we can significantly improve your hiring success.

This 'science' that we provide that complements our service will reduce your staff attrition, improve effectiveness and inform you of areas of required development. Then we back this up with a twelve month investment protection scheme.

By placing successful sales professionals with your business that stay into years two, three and beyond we know that your business will grow. As it grows we hope that you choose Aaron Wallis to recruit for you again and again.

So why do we provide such an inclusive service as standard? To be different? To challenge the status quo? To have stand out USP's?

Of course, but our main aim is to enable your business growth and naturally become your chosen regular supplier of sales staff. In a well referenced article in the 'Psychological Bulletin' (Hunter, J.E., Hunter, R.F. (1984), "Validity and utility of alternative predictors of job performance", Psychological Bulletin, Vol. 96 pp.72-98) the late John Hunter detailed the accuracy of recruiting against 'on the job performance' as follows:



Which is why Aaron Wallis includes Psychometric Profiling, Competency Based Interviewing, Tailored Interview Questions (to probe personality traits) and Skills Testing as standard. It will simply make your hiring decisions more effective and as such we are prepared to underwrite your hiring judgement with a 12 month rebate scheme. As an added value service we also offer 'Independent CV Verification' at a cost of between £40 and £175 + VAT per candidate. The cost is dependent on the thoroughness of the check and is offered to clients at cost price.

With these added value features and expertly delivered service we want you to choose again and again to recruit through Aaron Wallis

Our Services

Aaron Wallis provide a wide range of recruitment and added value services:

Database Contingency Recruitment
Search & Selection
Skills Testing
Contract & Interim

Assessment Centres
Executive Research
Advertising Campaigns
Recruitment and Sales Training

A Bit About Us

Aaron Wallis is a dynamic specialist sales recruitment business with the mission to be 'recognised and respected by all UK sales professionals'.

We are innovative, values led and aim to offer a brilliant service and hugely positive experience so that we are recommended and referred to others. We truly believe that no recruiter in the UK Marketplace offers more to jobseeker candidates and employer clients. We utilise the latest technology to be extremely efficient and work to processes that ensure we deliver.

Aaron Wallis was incorporated by entrepreneurial directors with a combined average of over twenty years of sales recruitment experience. Formed to make a difference the Directors had previously held senior posts within major sales recruitment businesses and have wide networks across many industry sectors.

Aaron Wallis is a committed independent recruiter focusing on permanent, contract and interim recruitment. In addition we offer a wide range of skills testing, training and consultancy services. We are fiercely independent and as such are flexible to meet your exact requirements. We are members of the REC (the industry regulatory body), FSB, various local Chambers and support innovation and entrepreneurship in the local area by various mentoring initiatives. We are very active networkers and would be pleased to introduce you to our contacts if we feel that you could do business together.

Aaron Wallis are based in central Milton Keynes, two hours distance from 75% of the UK population. Parking is plentiful and we have dedicated interview suites for use by our employer clients and candidates. In addition we have a large meeting room to enable us to facilitate group interviews and assessment centres. All meeting and interview rooms are equipped with data links, secure wi-fi, telephones and offer secretarial support.

**We look forward to working with you and helping you
recruit the team to achieve your business aims**

**For more information or to place a
vacancy contact call 01908 764280**